



*Join our Team!*

# WE ARE HIRING!

## Current job posting: Ag Data Consultant

The primary goal of this position is to provide agronomic leadership across the organization and providing agronomic support to our customers through the use of John Deere Precision software tools and equipment, while in collaboration with their outside trusted advisors. A secondary goal is to offer support packages which pre-plan, execute, collect data, and summarize the agronomic results of equipment related field trials.

### Responsibilities:

- Develop and support agronomic support packages that help customers achieve their goals for the growing season.
- Work with customers on executing field trials, including subscription execution
- Conduct follow up field visits with customers to review planned field trials
- Helps promote and support customers capturing field data to enable them to make informed decisions using the data captured.
- Supports customers as needed to work with third party consultants that assist them in agronomic decision making
- Provide sales and support for John Deere's suite of precision ag data offerings
- Assist customers with file management, including prescription files, set-up files, sharing with third party advisors, etc.
- Conduct & support field trials with customers and provide written report on findings
- Promotes understanding across the dealership of the latest production practices and their overall agronomic impact, including crop production systems, regulations, production data layers and key attributes, etc.
- Attends precision ag related events
- Helps develop and execute customer training and clinics
- Acts as a liaison with other trusted advisors such as ag service providers, agronomists, etc.
- Helps support customer using Operations Centre for field data analysis

### Qualifications

- 3 years of practical experience and a sound knowledge of farm management
- Excellent communication skills, both written and spoken
- Good business acumen
- Technical and analytical ability including good IT skills
- Excellent organizational and time management skills
- Ability to work independently or in a team environment

Please submit cover letter & resume to:

**OPERATIONS MANAGER**

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