



Join our Team!

WE ARE HIRING!

Current job posting: Field Optimization Specialist

The goal of this role is to support the service and sales department as an equipment and precision ag specialist and help deliver customer satisfaction by optimizing equipment at time of delivery. This role will also look after other functions as it pertains to optimizing precision ag technologies including new product demos, data support, subscription management, and internal training.

Key Responsibilities:

- Conducts equipment walk arounds to ensure ready for delivery
- Provides sales support by completing in-field equipment setup/optimization to confirm the equipment is working correctly in the field
- Supports Sales Department through product demos
- May support Sales and Service Departments to promote support packages offered by dealership
- Provides assistance in developing and creating support packages as customer needs change
- Assist other departments in understanding and configuring more complex precision ag technologies as needed
- Remain current on precision ag products including industry trends and help communicate this to others internally
- Maintains knowledge of other precision ag brands, i.e. DigiFarm, Ag Leader, etc.
- Helps develop and execute customer training and clinics
- Represents the company by attending trade shows and events
- Assist in testing and maintaining RTK base station network
- Manage and maintain all Stellar Support account activity including product transfers and subscriptions
- Manage and maintain JDLink equipment is on the proper account and activated when transferred/sold or expired.
- Assist with field trial execution as needed
- Delivers training internally to ensure other departments are able to support products as needed
- Assists in developing job codes for the purpose of offering standardized optimization and support packages
- Assists Inventory Manager in maintaining current precision hardware and software inventory

***See qualifications on second page.**

Please submit cover letter & resume to:

OPERATIONS MANAGER

6057 Petrolia Line, Petrolia ON

N0N 1R0

Fax: (519) 844-2184

email: info@podolinsky.com



Join our Team!

WE ARE HIRING!

Current job posting: Field Optimization Specialist

Qualifications:

- 3+ years of agricultural equipment related experience
- Ability to think strategically
- Demonstrates analytical mindset when tackling new/unknown technologies
- Ability to work flexible hours to meet customer needs
- Ability to operate with a solutions approach and identify existing/emerging customer needs
- Excellent customer service and communication skills

Please submit cover letter & resume to:

OPERATIONS MANAGER

6057 Petrolia Line, Petrolia ON

N0N 1R0

Fax: (519) 844-2184

email: info@podolinsky.com