



*Join our Team!*

# WE ARE HIRING!

## Current job posting: Sales Representative

This individual will work with new and existing customers to deliver equipment solutions from our full line up of equipment, including new and used John Deere, as well as other brands of agricultural and turf equipment.

### Responsibilities:

- Manage a defined sales territory
- Maintain current product knowledge on all equipment offered by the dealership
- Promote any other goods, or services, that the Company has to offer. Be informed of Company promotions, or special events in all departments.
- Develop a keen awareness of the competition and competitive products, as well as business industry trends
- Assist with the preparation and execution of trade shows and other customer events
- Conduct new equipment field demonstrations, either on-site or at the customer's location
- Attend applicable sales training events/seminars
- Evaluate the condition and value of used equipment that is being traded in

### Qualifications:

- A competitive, self-starter, who is disciplined and goal orientated
- Knowledge of agricultural or turf equipment and industry trends
- Excellent computer skills
- Excellent communication and customer service skills
- Ability to work flexible hours

Please submit cover letter & resume to:

**OPERATIONS MANAGER**

6057 Petrolia Line, Petrolia ON

N0N 1R0

Fax: (519) 844-2184

email: [info@podolinsky.com](mailto:info@podolinsky.com)